## BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE APPLICATION ) OF IDAHO POWER COMPANY FOR AUTHORITY TO INCREASE ITS RATES ) CASE NO. IPC-E-03-13 AND CHARGES FOR ELECTRIC SERVICE ) TO ELECTRIC CUSTOMERS IN THE STATE) OF IDAHO.

IDAHO POWER COMPANY

DIRECT TESTIMONY

OF

DENNIS C. GRIBBLE

- 1 Q. Would you state your name, address and
- 2 present occupation?
- 3 A. My name is Dennis C. Gribble and my business
- 4 address is 1221 West Idaho Street, Boise, Idaho. I am
- 5 employed by Idaho Power Company as Assistant Treasurer.
- 6 Q. What is your educational background?
- 7 A. I graduated in 1975 from Boise State
- 8 University, Boise, Idaho, receiving a Bachelor of Business
- 9 Administration degree in Economics. In 1978, I graduated
- 10 from Boise State University, Boise, Idaho, with a Master in
- 11 Business Administration. In 1989, I completed the
- 12 University of Idaho's Public Utilities Executive Course in
- 13 Moscow, Idaho. I have also attended numerous seminars and
- 14 conferences on accounting and finance issues related to the
- 15 utility industry. I am a Certified Treasury Professional.
- 16 Q. Would you please describe your business
- 17 experience with Idaho Power Company?
- 18 A. I joined Idaho Power Company in 1979. In
- 19 June 1982, I transferred to the Finance and Reporting
- 20 Services Department as a Business Analyst. In June 1986, I
- 21 was promoted to a Business Analyst Supervisor. In March
- 22 1991, I was promoted to Manager of Financial Services. In

- 1 January 1992, I was promoted to Manager of Corporate
- 2 Accounting and Reporting. In 1996, I was promoted to
- 3 Controller-Financial Services and in May 1999 I was promoted
- 4 to my current position as Assistant Treasurer.
- In the course of my duties with Idaho Power Company,
- 6 I have presented testimony to the Idaho Public Utilities
- 7 Commission and the Oregon Public Utility Commission.
- 8 Q. What are your duties as Assistant Treasurer
- 9 as they relate to the current proceeding?
- 10 A. I oversee the direct financial planning,
- 11 procurement, and investment of funds for Idaho Power, as
- 12 well as supervise corporate liquidity management.
- 13 Q. What are your financial activities and
- 14 responsibilities with respect to Idaho Power Company?
- 15 A. My activities and responsibilities include
- 16 various aspects of all the Company's financings and other
- 17 financial matters. With respect to long-term financings -
- 18 sale of bonds, preferred stock, and common stock my
- 19 activities include development of financial plans with
- 20 senior officers, meeting with representatives of investment
- 21 banking firms that are interested in underwriting our
- 22 securities, discussions with rating agencies, assisting in

- 1 preparation of financial material including Registration
- 2 Statements filed with the Securities and Exchange
- 3 Commission, representing the Company at information meetings
- 4 for investment banking firms, reviewing recommendations on
- 5 bids received relative to the Company's financings and
- 6 recommending disposition of net proceeds. With respect to
- 7 short-term financings, these activities and responsibilities
- 8 include negotiation of lines of credit with commercial banks
- 9 and arranging for the sale of commercial paper.
- 10 Q. Are you in continual communication with
- 11 members of the financial community?
- 12 A. Yes. I am in constant contact with
- 13 individuals representing investment and commercial banking
- 14 firms, rating agencies, insurance companies, institutional
- 15 investment firms, and other organizations interested in
- 16 publicly traded securities, that actively follow IDACORP and
- 17 Idaho Power Company. In association with the Chief
- 18 Financial Officer and the Director of Investor Relations, my
- 19 responsibilities include keeping these persons informed of
- 20 the Company's financial condition, arranging meetings with
- 21 these people and Idaho Power's senior executive management,
- 22 and visiting with financial representatives in their

- 1 respective offices. These members of the investment
- 2 community have followed the electric utility industry for an
- 3 extended period of time and have a great deal of expertise
- 4 in the financial problems and prospects of utilities.
- 5 Through my continual contact with the financial
- 6 community, and review of investment banking analytical
- 7 reports and articles issued by these firms, I am able to
- 8 keep informed on trends, interest rates, financing costs,
- 9 security ratings, and other financial developments in the
- 10 public utility industry.
- 11 Q. Are you a member of any professional
- 12 societies or associations?
- 13 A. Yes. I am a member of the Association for
- 14 Financial Professionals (AFP) and the Institute of
- 15 Management Accountants (IMA).
- 16 Through information received from attendance at
- 17 conferences and seminars of these and other utility
- 18 professional groups such as the Edison Electric Institute,
- 19 I am able to gain additional insights into the financial
- 20 developments affecting Idaho Power Company as well as the
- 21 electric utility industry.
- Q. What is the purpose of your testimony in

- 1 this proceeding?
- 2 A. I am sponsoring testimony as to the point
- 3 estimate for Idaho Power Company's rate of return on common
- 4 equity, the embedded cost of long-term debt and preferred
- 5 stock, the use of an estimated year-end 2003 capital
- 6 structure, and the resultant overall cost of capital to be
- 7 used in these proceedings.
- 8 Q. What exhibits are you sponsoring?
- 9 A. I am sponsoring Exhibits numbered 12 through
- 10 15.
- 11 Q. What is the point estimate you recommend for
- 12 the rate of return on common equity for Idaho Power
- 13 Company?
- 14 A. As I will discuss in further detail later in
- 15 my testimony, I have selected 11.2 percent as a reasonable
- 16 cost of equity for the Company, which falls at the mid-
- 17 point of Mr. Avera's recommended cost of equity range for
- 18 Idaho Power Company of 10.6 to 11.9 percent. The 11.2
- 19 percent is also the minimum required fair rate of return
- 20 considering the Company's overall management efforts
- 21 throughout these last ten years as discussed by Mr. Keen
- 22 and Ms. Fullen in their testimony, as well as the Company's

- 1 efforts to economically refinance outstanding debt and
- 2 preferred stock securities in recent years.
- 3 Q. What is the overall cost of capital for
- 4 Idaho Power Company?
- 5 A. Based on an estimated year-end 2003 capital
- 6 structure provided to me by Ms. Smith, the embedded cost of
- 7 debt and preferred stock presented in my testimony, and
- 8 incorporating the 11.2 percent cost of equity, the
- 9 resultant overall cost of capital for Idaho Power Company
- 10 is 8.334 percent.
- 11 Q. Mr. Avera indicates that his 10.6 to 11.9
- 12 percent recommended cost of equity range does not include
- 13 any additional basis points as an incentive to the Company
- 14 for its stewardship of the system and overall management
- 15 efforts described by Mr. Keen and Ms. Fullen nor for the
- 16 Company's efforts to economically refinance its securities.
- 17 What effect does this have on your 11.2 percent point
- 18 estimate for the rate of return on the Company's common
- 19 equity?
- 20 A. If the Commission selects a cost of equity
- 21 value that is less than the mid-point of the recommended
- 22 cost of Mr. Avera's recommended equity range, then the

- 1 Company will be penalized since the cost of equity range
- 2 derived by Mr. Avera does not include any such reward.
- 3 Q. Mr. Avera indicates in his testimony that
- 4 Idaho Power, when compared to the Western electric utility
- 5 industry and its selected comparable peer group, has a
- 6 greater share of specific risk. Do you agree with this
- 7 conclusion?
- 8 A. Yes. Financial analysts, bond rating
- 9 agencies, regulators, and other commentators in the
- 10 financial press continue to chronicle the increasing
- 11 volatility of change and risk in the western electric
- 12 utility industry. The Company, not unlike the majority of
- 13 the industry, also faces the prevalence of change and
- 14 uncertainty. Most observers agree that individual
- 15 companies tend to have increasingly less and less control
- 16 of both the pace and magnitude of this change and
- 17 uncertainty. In addition to the impact of the general
- 18 electric utility industry risk, Idaho Power Company faces
- 19 very specific risks.
- Q. What risks are specific to Idaho Power
- 21 Company?
- 22 A. The following are risks that the investing

- 1 public view as specific to Idaho Power Company: (1) a
- 2 predominately hydroelectric generating base subject to the
- 3 vagaries of weather, water, and a volatile wholesale power
- 4 supply market in the Western United States and specifically
- 5 the Northwest, (2) the renewal of federal licenses for its
- 6 hydroelectric projects, namely the Hells Canyon Complex
- 7 which provides 40 percent of the Company's total generating
- 8 capacity, and (3) the ability to recover significant
- 9 capital investment required for present and growing
- 10 electrical requirements and service reliability for its
- 11 customers.
- 12 Q. Can you elaborate as to the nature of Idaho
- 13 Power Company's risks?
- 14 A. Yes. I will provide additional detail on
- 15 each specific risk and also provide the financial investing
- 16 communities perspective relative to that risk. Allyson
- 17 Rodgers, an equity analyst formerly with Ragen McKenzie
- 18 (Pacific Northwest Research), succinctly states these
- 19 specific risks in her May 7, 2003 research report (pg. 6);
- 20 "We believe primary risks to IDACORP's ability to return to
- 21 a more normal earnings range include continued slow
- 22 economic activity, weather, including hydro conditions, and

- 1 unfavorable regulatory action at the state or federal
- 2 level."
- 3 Q. Please describe the risks specific to a
- 4 predominately hydroelectric generating base subject to the
- 5 vagaries of weather and water.
- 6 A. Idaho Power Company and its customers have
- 7 long enjoyed the benefits of a hydroelectric based utility.
- 8 However, because of the heavy reliance on hydroelectric
- 9 generation, the Company's operations and resulting
- 10 financial condition can be significantly impacted by low
- 11 water conditions. Reduced hydroelectric generation
- 12 resulting from below normal water flows, compels the
- 13 Company to use more expensive thermal generation and/or
- 14 purchased power to meet the electrical needs of its
- 15 customers. Although the Idaho Public Utilities Commission
- 16 (IPUC) grants recovery for the majority of extraordinary
- 17 purchased power costs through the Company's Power Cost
- 18 Adjustment Mechanism (PCA), the recovery is less than 100
- 19 percent, is on a deferred basis, and is subject to the
- 20 regulatory process. Generally, the investment community
- 21 views the PCA mechanism as a positive since it does allow
- 22 for recovery of the majority of excess net power supply

- 1 costs. As a result of the 2000-2001 California energy
- 2 crisis and four years of Northwest drought conditions, the
- 3 last three PCA rate proceedings (i.e., 2001, 2002, and
- 4 2003) have resulted in unprecedented increased net power
- 5 supply costs. Although originally conceived as a fair
- 6 sharing mechanism, the Idaho jurisdictional 10 percent
- 7 portion of the recent PCA proceedings borne by the
- 8 Company's shareholders has had a devastating impact on the
- 9 earnings capability of the Company. Unlike the more
- 10 familiar fuel cost adjustment mechanisms (for gas
- 11 utilities) that recover 100 percent of the changes in base
- 12 fuel costs, the Company's PCA mechanism is viewed by the
- 13 investment community as more risky as a result of this
- 14 sharing feature. The firm of Ragen MacKenzie reported this
- 15 impact in its February 25, 2002 IDACORP, Inc. research
- 16 report (pg.6); "IDACORP estimates that Idaho Power
- 17 Company's earnings (2002) would have been \$1.45 higher
- 18 (\$1.27 negative impact from excess power costs not included
- 19 in the PCA adjustment and a write-off of \$0.18 for excess
- 20 power costs) without the negative impact of higher power
- 21 costs."
- 22 O. Please describe the risks specific to the

- 1 renewal of federal licenses for its hydroelectric projects,
- 2 namely the Hells Canyon Complex that provides 40 percent of
- 3 the Company's total generating capacity.
- 4 A. Idaho Power Company is the only investor-
- 5 owned electric utility in the United States with 57 percent
- 6 of its generation derived from hydro generating facilities
- 7 under normal water conditions. With such a large portion
- 8 of the Company's generation resources based on hydro
- 9 facilities, a negative economic impact resulting from
- 10 renewing the Federal licenses of these facilities could
- 11 have a significant financial impact on the Company and the
- 12 prices its consumers pay for electricity. As part of this
- 13 process, the Company has and will file applications with
- 14 the Federal Energy Regulatory Commission (FERC) for new
- 15 licenses on 92 percent of its hydro generating capacity.
- 16 Once an application is filed, the time frame to actually
- 17 receive an order from the FERC is unknown. The combination
- 18 of an unknown time frame to receive a new license along
- 19 with a financial impact that is difficult to quantify, lays
- 20 the foundation for a potentially large financial risk
- 21 unique to the Company. The Hells Canyon generating
- 22 facilities comprised of Hells Canyon, Oxbow, and Brownlee

- 1 make up 68 percent of the Company's hydro generation
- 2 capacity and 40 percent of its total generation capacity.
- 3 The Hells Canyon license application was filed in July of
- 4 2003. This process moves at an extremely deliberate pace
- 5 due to the large number of interested parties involved in
- 6 evaluating the application. This makes the likelihood of a
- 7 new Hells Canyon facilities license being issued in 2005
- 8 remote. In these types of delayed situations, historically
- 9 the Company has been given an annual license renewal (under
- 10 the existing old license) until the formal new license is
- 11 issued. This delay further reinforces the ambiguity of the
- 12 ultimate financial impact. For any particular generating
- 13 facility, the worst possible outcome would be the loss of
- 14 the license to a competing party. Along with the
- 15 uncertainty as to the eventual receipt of licenses and the
- 16 costs involved in preparing for the license applications,
- 17 costs of protection, mitigation and enhancement of natural
- 18 resources (PME's) related to these projects are also
- 19 difficult to quantify. The potential financial magnitude
- 20 of these PME's and their effect on the Company's low cost
- 21 hydrogeneration resources, threaten the financial stability
- 22 of a company the size of Idaho Power and the ultimate rates

- 1 it must charge its customers. These amounts will vary
- 2 between each facility, but in all cases they can be
- 3 significant due to lost capacity, less generation at a
- 4 higher cost, and the decreased ability of the Company to
- 5 time and control water flows. If the Company cannot
- 6 generate when it is most advantageous for the system, then
- 7 some of the economic value of the generation has been lost,
- 8 even if the amount of total generation does not change.
- 9 Kevin Rose, an analyst with Moody's Investor Services notes
- 10 in his June 20, 2003 Opinion update on Idaho Power Company
- 11 (Pg. 2); "What Could Change the Rating DOWN....,
- 12 Significant increases in relicensing costs and/or stringent
- 13 operational constraints imposed as part of the license
- 14 renewal process..."
- 15 In addition to the hydro relicensing risk, the
- 16 Company continually faces significant capital, operating
- 17 and other costs associated with compliance with current
- 18 environmental statutes, rules and regulations. These costs
- 19 may be even higher in the future as a result of, among
- 20 other factors, changes in legislation and enforcement
- 21 policies and the potential additional requirements imposed
- 22 in connection with the relicensing of the Company's

- 1 hydroelectric projects.
- Q. Why do you say that a volatile wholesale
- 3 power supply market in the Western United States and
- 4 specifically the Northwest is specific to Idaho Power
- 5 Company?
- 6 A. The recent California energy crisis and its
- 7 unprecedented effects on the prices in the wholesale energy
- 8 markets, coupled with persistent drought in the Northwest
- 9 have specifically impacted the Company. These impacts are;
- 10 first, and as noted above, reduced access to the Company's
- 11 low cost hydroelectric generation, second, increased
- 12 reliance on the Company's thermal based generating
- 13 resources, and lastly, the heightened exposure to volatile
- 14 wholesale energy prices when the Company must rely on the
- 15 wholesale energy market to meet native load requirements.
- 16 When the Company is unable to utilize its hydro resources,
- 17 it must next turn to the wholesale markets or its own
- 18 thermal based resources. Typically pricing and
- 19 availability will determine these decisions. Over the last
- 20 several years, the Company's thermal fleet has been
- 21 required to supply a large amount of the resource deficit
- 22 since the wholesale energy market prices were extremely

- 1 high and hydro availability was low. Although these
- 2 thermal resources have been there when dispatched, these
- 3 thermal resources are aging and are requiring increased
- 4 capital and O&M expenditures just to maintain availability.
- 5 As the reliability of these thermal resources diminishes,
- 6 either as a result of age or over-utilization, the Company
- 7 is further at the mercy of a volatile western and northwest
- 8 energy market. Philip C. Adams, Banc One Capital Markets,
- 9 Inc., describes this situation in his December 12, 2002
- 10 Update and New Issue Review (Pg. 2), " Challenges: IPC is
- 11 on its third consecutive year of below-average water
- 12 availability for hydroelectric power. Its reliance on
- 13 purchased power remains higher than normal, forcing IPC to
- 14 fund purchases in anticipation of rate relief. IPC relies
- 15 heavily on hydroelectric power for it generating needs and
- 16 can experience a negative impact from adverse weather, such
- 17 as a low snow pack in the mountains above IPC reservoirs,
- 18 or low precipitation levels. As demand outstrips
- 19 hydroelectric capacity, more expensive coal and diesel
- 20 facilities, along with purchased power, are needed to make
- 21 up the difference."
- 22 O. Please describe the risks specific to the

- 1 Company's ability to recover significant capital investment
- 2 required for present and growing electrical requirements
- 3 and service reliability for its customers.
- 4 A. As the Company's system ages and customer
- 5 electrical requirements increase, additional investment is
- 6 required to meet reliability standards and the additional
- 7 demand on its electrical infrastructure. The Company's
- 8 latest forecast requires construction budgets of \$150
- 9 million in 2003; this budget will rise to \$675 million over
- 10 the next three years. Recovery of these investments
- 11 introduces an element of risk since; first, the need for
- 12 the Company's to attract capital, and second, recovery of
- 13 these investments will be on a deferred basis and subject
- 14 to the regulatory process. Kevin Rose, Moody's Investors
- 15 Services, identifies one of the Company's key credit
- 16 challenges in his June 20, 2003 Opinion Update as; "General
- 17 rate increase needed to recover costs of customer growth,
- 18 additional capacity needs and expansion of T&D system."
- 19 Q. What is the status of Idaho Power Company's
- 20 bond ratings?
- 21 A. The following are the current First Mortgage
- 22 Bond (FMB), Preferred Stock, Commercial Paper (CP-short

- 1 term debt), and Rating Outlook ratings for Idaho Power
- 2 Company:

Outlook

8

3		Moody's	<u>S. &amp; P.</u>	<u>Fitch</u>
4	General Corporate Rating	A3	A-	No Rating
5	FMB's	A2	A	A
6	Preferred	Baa2	BBB	BBB+
7	CP	P-1	A-2	F-1

Negative Stable

- 9 Q. Have the Company's ratings been under
- 10 pressure in recent years?
- 11 A. Yes. Although the bond ratings for the
- 12 Company's first mortgage bonds have remained intact, the
- 13 ratings on its preferred stock were changed due to a rating
- 14 agency philosophy that replaced preferred stock ratings
- 15 with a debt like standard. Accordingly, S&P has changed
- 16 its rating on the Company's short term debt from A-1 to A-
- 17 2, Moody's has the Company on a Negative Rating Outlook,
- 18 and S&P has moved the Company from a Positive to a Stable
- 19 Outlook. Moody's reasoned as follows; "IPC's rating
- 20 outlook is negative as the utility continues to cope with
- 21 difficult power supply markets in the region and prepares
- 22 to seek a base rate increase to bolster utility returns and

- 1 cash flow. Affiliate transaction issues with FERC and the
- 2 IPUC have been largely resolved without undue cost,
- 3 although certain internal compliance assessments still need
- 4 to be completed." Swami Ven Kataroman, Standard & Poor's,
- 5 in his October 3, 2003 update, states: "Standard & Poor's
- 6 now expects that ratios will only meet expectations for the
- 7 'A-' rating and may even be slightly weaker in the interim,
- 8 as Idaho Power continues to recover deferred power costs
- 9 and face poor water conditions in the Snake River and lower
- 10 than expected sales." The Company's S&P financial
- 11 measurement benchmarks reflect the financial pressure the
- 12 Company faces in maintaining its current ratings.
- 13 Q. What are the principal financial measurement
- 14 ratio benchmarks used by Standard and Poor's (S&P)?
- 15 A. The first benchmark is the funds from
- 16 operations (FFO) as a percent of average total debt. The
- 17 second principal benchmark is FFO interest coverage. Pre-
- 18 tax cash interest coverage is the third benchmark. The
- 19 fourth benchmark used by Standard and Poor's is the ratio
- 20 of total debt to total capital. In the first three
- 21 benchmarks higher scores are better, while in the fourth
- 22 benchmark, a lower score is better. These objective

- 1 measurements are but one set of tools that Standard &
- 2 Poor's use in determining the ultimate credit rating for a
- 3 company. Other factors that standard and Poor's considers
- 4 are management credibility and track record, forecasts
- 5 provided by management, and general overall judgment by the
- 6 rating agency committees.
- 7 Q. What are the Standard and Poor's electric
- 8 utility financial ratio benchmarks?
- 9 A. The Standard and Poor's electric utility
- 10 financial ratio benchmarks are set forth in Exhibit No. 12.
- 11 Q. How does Idaho Power Company's current (12
- 12 months ended June 30, 2003) S&P financial ratio benchmarks
- 13 compare with the mid-point ratio benchmarks for an "A"
- 14 rated electric utility with a level 4 business risk
- 15 position (the Company's current risk position).
- 16 A. The resulting ratios are as follows:

17	"A"	IPCo

- 18 FFO/total debt (%) 30.5%-24.5% 24.4%
- 19 FFO interest coverage (x) 4.5x-3.8x 6.70x
- 20 Pretax interest coverage (x) 4.0x-3.3x 2.00x
- 21 Total debt/total capital (%) 43.0%-49.5% 52.9%
- Q. What do the Company's current financial

- 1 benchmark ratios indicate regarding the Company's financial
- 2 condition?
- 3 A. Using a strict analytical approach, the
- 4 FFO/total debt ratio of 24.4 percent would warrant a high
- 5 "BBB" rating, the FFO interest coverage of 6.70x would
- 6 yield a high "AA" rating (this ratio will decline, however,
- 7 due to the recent reductions in PCA recovery), the Pretax
- 8 interest coverage of 2.00, would produce a high "BB"
- 9 rating, and the Total debt/total capital ratio of 52.9
- 10 percent, would score a "BBB" rating. Rating agency
- 11 analysts must and do take into account qualitative aspects
- 12 of a company, but a literal interpretation of these
- 13 quantitative financial benchmark results would suggest a
- 14 downgrade from the Company's current "A" rating.
- 15 Q. What are the implications to the Company of
- 16 increasingly more stringent risk assessments by rating
- 17 agencies and the Company's current financial benchmark
- 18 ratios?
- 19 A. Without adequate rate relief and more normal
- 20 water conditions, it is uncertain as to how long the
- 21 Company can maintain an "A" rating. Although many
- 22 Investor-Owned Utilities (IOU's) find a "BBB" or "BBB+"

- 1 acceptable, the Company believes that maintaining a strong
- 2 "A" rating is essential. The Company must maintain its
- 3 ability to attract capital in the ultra-competitive
- 4 investing environment. Idaho Power is not a large electric
- 5 utility and when matched against other utility investment
- 6 opportunities, the Company lacks the benefit of broad
- 7 investment analyst coverage. Unless a strong single "A"
- 8 rating is maintained; the absence of broad investment
- 9 analyst coverage and the small size of the Company could
- 10 prove to great an obstacle for the Company to overcome in
- 11 its efforts to raise capital. A "BBB" rating for the
- 12 Company would mean a 50-55 basis point annual increase on
- 13 newly issued long-term debt and prevent the Company from
- 14 accessing the low-cost short-term commercial paper (CP)
- 15 market. Without access to the CP market, the Company will
- 16 pay an added 70-80 basis points for short-term debt. In
- 17 simple terms, a strong "A" rating is critical for Idaho
- 18 Power to maintain its independence and attract lower cost
- 19 capital as the Company enters into a period of substantial
- 20 investment requirements.
- 21 O. Is Idaho Power also affected by rating
- 22 agencies imputing debt onto its balance sheet due to

- 1 purchased power contracts?
- 2 A. Yes. Like other electric utilities, when
- 3 the Company adds to its rate base, it must use some portion
- 4 of shareholder equity to fund the investment. The Company
- 5 must maintain its equity component above a certain level as
- 6 it continues this investment process. Or as the debt
- 7 levels increase, the Company will face the threat of a bond
- 8 downgrading. Conversely, when the Company enters into
- 9 contracts for purchased power, an obligation that is not
- 10 reflected in its financial statement, an increase in equity
- 11 to maintain credit quality is not automatic. This lack of
- 12 required equity funding as an offset to the debt-like
- 13 obligation of purchase power contracts, results in an off
- 14 balance sheet risk. For financial commitments that do not
- 15 appear on the balance sheet, financial analysts and rating
- 16 agencies impute the debt and interest equivalents on the
- 17 financial statements of the Company to achieve a more
- 18 accurate picture of the risk associated with their
- 19 investment. The added equity needed to offset this imputed
- 20 debt and interest represents the effect that long-term
- 21 purchase power commitments have on the cost of capital. Any
- 22 increase in the long-term obligation of a utility related

- 1 to its capacity and energy resources will have to be backed
- 2 by an appropriate amount of equity in the eyes of the
- 3 investment community.
- 4 Q. In their testimony, Mr. Keen and Ms. Fullen
- 5 describe Company and management efforts in the areas of
- 6 stewardship of the system, customer service, and demand-
- 7 side management. Is there anything in the area of
- 8 financing activity that you feel deserves similar
- 9 recognition?
- 10 A. Yes. In addition to the areas discussed in
- 11 detail by Mr. Keen, the Company has taken numerous
- 12 opportunities to refund various issues of both long-term
- 13 debt and preferred stock on a cost effective basis. This
- 14 has resulted in significantly lower embedded costs than
- 15 would otherwise have been the case. At the last Idaho
- 16 general rate case, the Company's overall cost of debt
- 17 capital was 8.024 percent and the effective cost of
- 18 preferred stock was 6.083 percent. As will be shown later
- 19 in my testimony, the Company's current cost of debt capital
- 20 is 5.983 percent and the effective cost of preferred stock
- 21 is 6.534 percent. The primary driver for the small
- 22 increase in the effective cost of preferred stock was the

- 1 removal of the \$50 million variable rate auction preferred
- 2 stock that was redeemed in August 2002. This redemption
- 3 was due to a different preferred stock rating criteria that
- 4 placed added pressure on the ability of this market to
- 5 avoid a failed auction process. The resulting financing
- 6 efforts by the Company are reflected by the overall cost of
- 7 capital at the last Idaho general rate case of 9.199
- 8 percent being reduced to the current cost of capital of
- 9 8.334 percent that is proposed in this filing.
- 10 Q. Would you please comment on page 1 of
- 11 Exhibit No. 13?
- 12 A. Page 1 of Exhibit No. 13 details the
- 13 calculation of the Idaho Power Company capital structure
- 14 for long-term debt, preferred stock, and common equity
- 15 balance resulting from the Company's estimated year end
- 16 2003 capital structure as provided to me by Ms. Smith.
- 17 Q. Earlier in your testimony you indicated that
- 18 you have used an estimated 2003 financial result in
- 19 arriving at the overall cost of capital for the Company.
- 20 Why have you selected this particular capital structure?
- 21 A. The estimated year end 2003 financial
- 22 results as provided to me by Ms. Smith reflect the

- 1 Company's best estimate at this time of the 2003 year-end
- 2 capital structure. The Commission can update the capital
- 3 structure to incorporate known and measurable changes as
- 4 this proceeding progresses to reflect an actual year-end
- 5 2003 capital structure. Mr. Avera, in his testimony, has
- 6 indicated that the capital structure submitted on page 1 of
- 7 my Exhibit No. 13 is reasonable and is consistent with
- 8 comparable companies in the industry.
- 9 Q. The capital structure presented on page 1 of
- 10 Exhibit No. 13 incorporates changes to the Company's normal
- 11 financial reporting of its capital structure. Could you
- 12 please discuss the rationale for the variance?
- 13 A. For financial reporting purposes the
- 14 American Falls Bond Guarantee and the Milner Dam Note
- 15 Guarantee are included in the long-term debt portion of the
- 16 capital structure. For ratemaking purposes the interest
- 17 costs associated with both the American Falls and the
- 18 Milner debt securities are covered as operating and
- 19 maintenance ("O&M") expenses. Even with these exclusions,
- 20 the capital structure presented in my Exhibit No. 13 is
- 21 reasonable in light of industry and rating agency criteria.
- Q. Would you please comment on page 1 of

- 1 Exhibit No. 14?
- 2 A. Page 1 of Exhibit No. 14 details the
- 3 calculation of the embedded cost of debt used in the
- 4 estimated year-end 2003 capital structure. The embedded
- 5 cost of debt is 5.983 percent.
- 6 Q. Does the Company utilize variable rate
- 7 securities in its long-term capitalization?
- 8 A. Yes, the Company currently utilizes several
- 9 variable rate securities in its long-term capitalization.
- 10 These securities are the County of Sweetwater Variable Rate
- 11 Series 1996B (\$24.2 million), and 1996C (\$24.0 million)
- 12 Pollution Control Bonds, and the Port of Morrow Variable
- 13 Rate Pollution Control Bonds (\$4.36 million). Also, the
- 14 Company intends to refinance its \$49.8 million, 8.30
- 15 percent Humboldt County Pollution Control Revenue bonds in
- 16 October, 2003 by issuing new \$49.8 million of variable rate
- 17 bonds. These securities are listed on lines 12, 13, 14,
- 18 and 15 of page 1 on Exhibit No. 14.
- 19 Q. Would you please describe the variable rate
- 20 nature of these variable rate pollution control bonds?
- 21 A. These variable rate pollution control bonds,
- 22 although considered long-term securities, have features

- 1 that allow the Company to take advantage of rates
- 2 applicable to short term securities. The County of
- 3 Sweetwater Pollution Control Variable Rate Bonds Series B
- 4 and C (Bridger Variable Rate Bonds) reset the interest rate
- 5 on a daily basis. The Port of Morrow Pollution Control
- 6 Variable Rate Bonds (Boardman Variable Rate Bonds) reset
- 7 the interest rate on a weekly basis. The proposed Humboldt
- 8 Pollution Control Revenue Bonds (Valmy Variable Rate Bonds)
- 9 will reset their interest rate every 35 days. The Bridger
- 10 Variable Rate Bonds daily rate interest rate is determined
- 11 each business day by a Remarketing Agent by examining tax-
- 12 exempt obligations comparable to the Bridger Variable Bonds
- 13 known to have been priced or traded under the then-
- 14 prevailing market conditions that would be the lowest rate
- 15 which would enable the Remarketing Agent to sell the
- 16 Bridger Variable Rate Bonds. Likewise, on a weekly basis
- 17 the Boardman Variable Rate Bonds weekly interest rate is
- 18 determined the first day of a weekly period by a
- 19 Remarketing Agent by examining tax-exempt obligations
- 20 comparable to the Boardman Variable Bonds known to have
- 21 been priced or traded under the then-prevailing market
- 22 conditions that would be the lowest rate which would enable

- 1 the Remarketing Agent to sell the Boardman Variable Rate
- 2 Bonds. The new Valmy Variable Rate Bonds are designed to
- 3 reset their interest rate every 35 days via a dutch auction
- 4 process (lowest bid received by an Auction Agent that
- 5 covers the bonds outstanding) to reflect the current market
- 6 conditions.
- 7 Q. Please comment on the derivation of the
- 8 effective cost of the interest rates for the Pollution
- 9 Control Bonds listed on lines 12, 13, 14, and 15 on page 1
- 10 of Exhibit No. 14?
- 11 A. Page 2 of Exhibit No. 14 is a chart that
- 12 depicts the Bond Market Association (BMA) Municipal Swap
- 13 Index for the last 10 years. The BMA Municipal Swap Index,
- 14 produced by Municipal Market Data (MMD), is a 7-day high-
- 15 grade market index comprised of tax-exempt Variable Rate
- 16 Demand Obligations (VRDO's) from MMD's extensive database.
- 17 The Index was created in response to industry participants'
- 18 demand for a short-term index to accurately reflect
- 19 activity in the VRDO market. In 1991, The Bond Market
- 20 Association established a Market Index Subcommittee to
- 21 analyze the need for such an index, and determined a
- 22 solution. MMD worked closely with The Bond Market

- 1 Association to determine appropriate criteria on which to
- 2 base the index. Issuers, investment bankers and other
- 3 market participants need an efficient way to monitor the
- 4 market on a regular basis. The index provides a
- 5 consistent, superior means of tracking market movements as
- 6 they occur.
- 7 Pages 3, 4, 5, and 6 of Exhibit No. 14 show the
- 8 Company's spreads (difference of the Company's actual
- 9 variable rate, plus or minus, when compared to the BMA
- 10 Municipal Swap Index) over the BMA Municipal Swap Index for
- 11 the Bridger Variable Rate Bonds and the Boardman Variable
- 12 Rate Bonds since the life of these bonds, plus an estimate
- 13 for the Valmy Variable Rate Bonds.
- In light of the volatility in short-term interest
- 15 rates, I determined that an average of the 10 year BMA
- 16 Municipal Swap Index, plus an average of the Company's
- 17 spreads since the inception of these variable rate bonds,
- 18 should be used in calculating the cost of these securities.
- 19 This is a conservative approach in that, there are a
- 20 significantly larger amount of data points at the low end
- 21 of the 10-year cycle and the trough covers a relatively
- 22 high percentage of this cycle.

- 1 The average of the 10 BMA Municipal Swap Index is
- 2 3.04 percent, the average Company spreads for the Bridger
- 3 Variable Rate Bond Series B is -.07%, the Bridger Variable
- 4 Rate Bond Series C is -.12%, the Boardman Variable Rate
- 5 Bond is .94%, and the Valmy Variable Rate Bonds is .61%
- 6 (includes amortization of call premium, spread over BMA
- 7 index, broker dealer fees, and insurance costs). The
- 8 resulting coupon rates used for these variable rate
- 9 securities are:
- 10 Bridger Variable Rate Bond Series B 2.97%
- 11 Bridger Variable Rate Bond Series C 2.92%
- 12 Boardman Variable Rate Bond 3.98%
- Valmy Variable Rate Bond is 3.65%
- 14 Q. Would you please comment on Exhibit No. 15?
- 15 A. Exhibit No. 15 details the calculation of
- 16 the embedded cost of preferred stock used in the forecasted
- 17 2003 capital structure. The embedded cost of preferred
- 18 stock is 6.534 percent.
- 19 Q. What is the overall weighted cost of capital
- 20 when you incorporate the respective costs?
- 21 A. The overall weighted cost of capital for
- 22 revenue requirement purposes in this proceeding is 8.334

- 1 percent. This is based on a 5.993 percent embedded cost of
- 2 debt; a 6.534 percent embedded cost of preferred stock; and
- 3 the 11.2 percent rate of return on common equity.
- 4 Q. Does this conclude your direct testimony in
- 5 this case?
- A. Yes, it does.